

IPWatchdog

ORGANIZATION

Partnership Guide

2027 Edition

Build authority. Demonstrate expertise. Shape important conversations. Publish. Speak. Create enduring substantive content.

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For the most current IPWatchdog partnership information, visit
ipwatchdog.com/sponsorships

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Why Leading Organizations Partner With IPWatchdog

Thought Leadership

Become part of the industry's most respected conversations.

Conferences • IPWatchdog LIVE • Publishings • Podcasts

Brand Visibility

Stay in front of one of the world's largest IP audiences throughout the year.

Banner Advertising • Press Releases • Job Board • Industry Events

Relationships

Connect with high-level decision makers, including corporate counsel, government officials, judges, innovators, and leading practitioners.

In-Person Events • Virtual Events • IPWatchdog LIVE • Webinars

Elevate Expertise & Perspectives

Bring your organization's expertise, priorities, and perspectives into substantive industry conversations.

Speaking Opportunities • Webinars • Publishing • Podcasts

Flexibility

Build a customized partnership that aligns with your organization's goals.

Conferences • Webinars • Advertising • Studio Services

Professional Event Space

Host sophisticated meetings, conferences, and productions in a purpose-built IPWatchdog environment.

Studio Services • Organization Conferences • Organization Meetings • Leadership Retreats

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2027 Event Schedule

FEBRUARY
1-5

VIRTUAL PTAB 2027

This VIRTUAL program will be held via Zoom

APRIL
4-6

IPWatchdog LIVE 2027

Our annual meeting will be held at the Renaissance Arlington Capital View Hotel in Arlington, VA

MAY
17-21

VIRTUAL SEP 2027

This VIRTUAL program will be held via Zoom

SEPTEMBER
8-10

Women's IP Forum 2027

This in-person program featuring all women speakers will be held at IPWatchdog Studios in Ashburn, VA

OCTOBER
6-8

Patent Masters™ 2027

This in-person series program will be held at IPWatchdog Studios in Ashburn, VA

NOVEMBER
8-10

Life Sciences 2027

This in-person program will be held at IPWatchdog Studios in Ashburn, VA

Organization Speaker Selection Policy

IPWatchdog does not require sponsorship as a condition of speaking at one of our programs. Sponsorship does, however, affect how and when speaking opportunities are allocated.

Sponsors provide the financial support necessary to produce our programs and therefore receive priority in program and topic development, panel placement, and scheduling. We generally work first with sponsors, in-house counsel and industry leaders, and current or former judges and government officials to identify topics and build each program.

As the program approaches, we may invite qualified individuals from non-sponsoring organizations to fill remaining positions on panels that have already been developed. When filling any remaining positions, we first consider qualified individuals who have already registered for the event, followed by qualified professionals from organizations that have partnered with IPWatchdog through sponsorship of a program within the preceding 12 months.

Non-sponsoring speakers do not select their panel, speaking time, or fellow panelists, and we generally permit only one speaker from a non-sponsoring organization.

Sponsorship never allows an organization to purchase a speaking role for an individual who would not otherwise qualify. **All proposed speakers must be submitted to and approved by IPWatchdog in advance.** Approval is based on the individual's experience, expertise, and ability to participate meaningfully in a substantive, unscripted discussion.

Sponsorship is essential to the financial viability of our programs. Registration revenue alone does not cover the cost of producing high-quality events, particularly because many current or former judges and government officials, in-house counsel, speakers, and other industry leaders attend without charge.

Frequently Asked Questions

Can a non-sponsor request a prime speaking position?

Opening panels and other prime positions, including panels scheduled before lunch on the first day, are typically reserved for sponsors, in-house counsel and industry leaders, current or former judges and government officials.

Can a non-sponsor plan or select a panel?

Non-sponsors may be invited to join a panel that IPWatchdog has already developed, but we do not create panels specifically for non-sponsors or allow them to select their panel. Invitations are based on program needs and the individual's relevant expertise.

Can multiple representatives from a non-sponsoring organization speak?

Speaking positions are limited, and we ordinarily permit only one speaker from a non-sponsoring organization.

When will a non-sponsor know whether they have a speaking role?

Non-sponsor speaking positions are generally not confirmed until the final several weeks before a program, after sponsor placements and the overall agenda have largely been finalized.

Does sponsorship guarantee a speaking role?

Some sponsorship packages include a speaking opportunity, but every proposed speaker remains subject to IPWatchdog's approval. Sponsorship does not permit an organization to place a speaker who does not meet our qualifications. For the majority of our in-person programs, speakers generally must have at least 12 years of meaningful experience in the subject matter they will address. Other IPWatchdog programs may apply different experience requirements based on the format and audience.

IPWatchdog Organization Webinar Partnerships

Substantive Industry Webinar Partnership with CLE | \$6,000

Preferred terms may be available as part of a broader IPWatchdog platform partnership

For nearly three decades, IPWatchdog has earned the trust of intellectual property professionals as a leading editorial, educational, and media platform. IPWatchdog webinars give organizations a powerful platform to demonstrate substantive expertise, shape important industry conversations, and place their leaders and subject matter experts before a large, highly targeted audience of intellectual property professionals and decision-makers.

Our webinars are built around timely legal, policy, business, or technical issues rather than partner promotion. Each program is designed as a substantive educational discussion that allows participating experts to demonstrate their knowledge, engage with industry leaders and other stakeholders, and provide meaningful value to the IP community.

An IPWatchdog webinar can:

- Showcase the expertise of the organization's leaders, speakers and members before a highly relevant IP audience.
- Position the organization and its experts as trusted voices on consequential legal, policy, business and innovation issues.
- Expand visibility with in-house counsel, senior practitioners, government officials, policymakers, innovators, and other IP decision-makers.
- Reach hundreds of qualified registrants, including in-house counsel and senior practitioners.
- Create opportunities to involve members, stakeholders, industry leaders, and other respected professionals in the discussion.
- Produce reusable substantive content and an enduring on-demand asset.
- Strengthen visibility, credibility, stakeholder engagement, and organizational influence.
- CLE credit is included for qualifying programs, with IPWatchdog managing the application and administrative process.

Our one-hour webinars are typically held on Tuesdays and Thursdays at 12:00 p.m. Eastern Time. Over the years, the IPWatchdog webinar series has developed a substantial and highly engaged following. Even programs addressing specialized or narrowly focused subjects frequently attract more than 300 registrants, while webinars addressing issues with broader industry appeal have generated as many as 1,300 registrants.

The value of the webinar does not end when the live program concludes. The recording remains available on demand, allowing the partner's experts and their insights to continue reaching the IP community after the event.

Webinar partnerships may be purchased independently or incorporated into a broader IPWatchdog platform partnership. When coordinated with IPWatchdog LIVE or one of IPWatchdog's In-Person or Virtual Programs, a webinar can build awareness around an issue before an event, extend an important conference discussion to a wider audience, or provide a substantive follow-up opportunity that reinforces the partner's expertise and engagement with the IP community.

Partner Collaboration

IPWatchdog works closely with each partner to develop a program that aligns with the partner's objectives while providing meaningful value to our audience. For each webinar, IPWatchdog:

- Collaborates with the partner on the webinar topic, title, description, and positioning.
- Produces, manages, and hosts a turn-key webinar and registration process.
- Moderates the substantive discussion.
- Manages the CLE application and attendance-reporting process for qualifying programs.
- Executes a coordinated promotional campaign across the full IPWatchdog platform.
- Provides the partner with the complete registration list, webinar reports, and analytics.
- Sends a follow-up email to all registrants with a link to the recording and any approved presentation materials.

Substantive Industry Webinar Partnership with CLE | \$6,000 per webinar

IPWatchdog webinars are substantive industry discussions moderated by Gene Quinn. Programs focus on meaningful legal, policy, business, or technical issues and are designed to showcase the knowledge and experience of participating experts through thoughtful, unscripted discussion.

The sponsoring organization generally provides the principal speakers for the webinar. Depending upon the organization and topic, participants may include executives, policy professionals, attorneys, scientists, economists, members, industry representatives, or other subject-matter experts. Partners may also invite outside stakeholders or other respected professionals whose perspectives would strengthen the discussion.

Where appropriate, IPWatchdog can also assist in identifying and inviting additional outside speakers, including in-house counsel, current or former government officials, judges, practitioners, and other recognized industry experts. All speakers remain subject to IPWatchdog approval and should possess meaningful experience and subject-matter expertise relevant to the discussion.

The strongest webinars are conversational rather than presentation driven. Speakers should be prepared to engage with Gene Quinn, their fellow panelists, and audience questions rather than simply deliver prepared remarks.

Continuing Legal Education

IPWatchdog is an approved CLE provider and manages the application and administrative process for qualifying webinars. Partners are responsible for providing the substantive materials and speaker information required for accreditation within the timeline established by IPWatchdog.

Webinars for which CLE credit is sought should ideally be finalized at least 30 days in advance, with required materials provided according to the production timeline established by IPWatchdog.

Webinar Promotion by IPWatchdog Includes

- Featured promotion on IPWatchdog.com, including banners and pop-up ads.
- Promotion in the IPWatchdog Daily Newsletter.
- A coordinated email campaign announcing the webinar to our subscribers.
- Targeted email invitations to members of our community known to be interested in the webinar topic.
- Listing on the IPWatchdog Events Calendar.
- Promotion through the IPWatchdog LinkedIn channel.

Webinar Planning and Speaker Coordination

The credibility of an IPWatchdog webinar depends on the quality of the subject matter, the composition of the panel, and the expectations established with speakers and attendees.

A signed webinar agreement is required before IPWatchdog begins planning, contacts prospective speakers on the partner's behalf, or reserves a webinar date.

Once the agreement has been received, IPWatchdog will begin working with the partner to develop the program, establish learning objectives, and create the production and CLE timeline.

Partners generally identify and secure their own participating speakers and any members, stakeholders, or outside experts they wish to include. We encourage partners to consider whether an industry stakeholder, in-house professional, or other outside voice could add valuable practical perspective to the discussion.

When a partner would like IPWatchdog's assistance identifying or inviting additional outside speakers, we are happy to help. IPWatchdog maintains relationships with many leading practitioners, corporate IP professionals, current and former government officials, judges, and other industry leaders.

The greater the lead time and the more flexibility provided regarding potential speakers, the greater our ability to assist in assembling a strong panel. Many senior in-house attorneys, government officials, and other industry leaders maintain demanding calendars and may also require internal approval before accepting a speaking invitation. When IPWatchdog assistance with outside-speaker recruitment is requested, we strongly recommend beginning the process at least eight to ten weeks before the proposed webinar date.

All slides, CLE materials, poll questions, and other presentation materials must be provided by the deadlines established during the planning process.

Materials submitted immediately before a webinar may not leave sufficient time for review, CLE submission, or technical testing. IPWatchdog therefore reserves the right to exclude materials that are not provided within the established production timeline.

Organization Virtual Program Partnerships

IPWatchdog Virtual Programs give organizations a high-visibility platform to **demonstrate substantive expertise, engage members and stakeholders, and place their leaders and subject-matter experts before a large national and international audience of IP professionals and decision-makers.** Built around substantive discussion and free CLE, these programs allow participating experts to contribute meaningfully to important industry conversations while extending the partner's visibility well beyond the live event.

Because there are no registration fees or travel requirements, Virtual Programs attract exceptionally large audiences from across the United States and around the world. In 2026, our virtual PTAB program attracted 760 registrants. Every panel drew more than 300 live attendees, with the largest reaching 560. Our virtual AI program attracted 808 registrants, with individual panels drawing more than 268 live attendees and the largest reaching 383. One virtual AI panel was later repurposed as a podcast episode, generating an additional 396 podcast downloads and 243 YouTube views.

These results demonstrate that virtual programming can produce both substantial live participation and continuing engagement in the weeks and months that follow. Through full-length programming, companion editorial coverage, and short-form video, each virtual program becomes an enduring collection of content that continues reaching the intellectual property community long after the live sessions conclude.

For organizations, the value extends well beyond a speaking role. Virtual Programs create repeated opportunities to position leaders and subject-matter experts as trusted voices, engage in substantive discussion with in-house counsel, government officials, practitioners, policymakers, and other industry leaders, strengthen stakeholder relationships, and create content that continues reaching the IP community through video, podcast, editorial, and social distribution long after the live program concludes.

Choose the Level of Platform Integration

	Diamond	Platinum	Gold	Silver	Bronze
	\$15,000	\$12,000	\$9,000	\$6,000	\$3,000
Substantive Speaking Opportunities¹	4	3	2	1	0
Standard logo placement on program webpage	✓	✓	✓	✓	✓
Logo placement on virtual sponsor wall shown at start and end of each panel	✓	✓	✓	✓	✓
Recorded panels distributed post-event via IPWatchdog YouTube channel	✓	✓	✓	✓	
Basic registrant & attendee information	✓	✓	✓	✓	
Session-level attendance information	✓	✓	✓	✓	
Companion post-event editorial coverage on IPWatchdog.com	✓	✓	✓		
Featured partner designation on main event landing page	✓	✓	✓		
Featured recognition on virtual sponsor wall by partnership level	✓	✓	✓		
Enhanced registrant & attendee intelligence ²	✓	✓	✓		
Dedicated pre-event LinkedIn post highlighting partner's participation	✓	✓	✓		
Dedicated during-event LinkedIn post highlighting partner's participation	✓	✓			
Dedicated post-event LinkedIn post highlighting partner's participation	✓	✓			
Early agenda development and strategic speaker placement ³	✓	✓			
Recorded panels distributed post-event via IPWatchdog Unleashed podcast	✓	✓			
12 Months of Complimentary Publishing on IPWatchdog ⁴	✓	✓			
Logo displayed in promotional emails	✓				
Professionally edited short-form video clips for social media distribution	✓				
Featured partner spotlight in one promotional email, including logo, speakers, panels	✓				
One representative designated as Co-Chair ⁵	✓				
One separately scheduled conversation for cross-platform distribution	✓				

¹ Speakers are subject to approval and must have sufficient expertise and experience to engage in contemporaneous, unscripted conversation and be able to answer questions presented by a moderator, other panelists, and the audience. One speaker on two different panels counts as two speaker slots. Speakers must be confirmed at least four weeks in advance, otherwise slot will be offered to an alternate speaker. All programming, speaker placement and panel participation subject to IPWatchdog editorial discretion and program requirements.

² Enhanced Profile includes refined, specific information provided by registrant/attendee. Illustrative example available upon request.

³ Diamond and Platinum Partners that commit before the initial agenda is released receive the greatest opportunity to provide substantive input regarding potential topics, appropriate speaker placement, and panel timing. Once the agenda has been published, panel creation and speaker placement are based on editorial fit, program requirements, remaining availability, and the timing of the commitment.

⁴ Includes unlimited publication of qualifying articles on IPWatchdog.com for 12 months following the sponsored program, subject to editorial guidelines.

⁵ An honorary recognition not requiring any responsibilities. Agenda input is welcomed, but IPWatchdog retains editorial and agenda control.

IPWatchdog LIVE 2027 Organization Partnerships

Renaissance Arlington Capital View Hotel | Arlington, Virginia | April 4-6, 2027

Substantive content is the organizing principle of IPWatchdog LIVE, which brings together over 130 top-level speakers for candid, contemporaneous discussion of issues shaping IP law, policy, practice, and business. This concentration of senior speakers creates a center of gravity that attracts chief IP and patent counsel, deputy and associate general counsel, senior in-house attorneys, law firm partners, judges and government officials, licensing executives, and innovation leaders.

Because panels are not recorded, speakers engage more openly, which produces organic and substantive exchanges that continue even after the session. To facilitate conversation, PowerPoint is not used and panel conversations are moderator-led.

Networking is critical for event success, so we build over fifteen hours of networking opportunities into IPWatchdog LIVE. These opportunities are distributed throughout the program, giving speakers, partners, and attendees repeated opportunities to build relationships. We invite you to come and see for yourself. There really is a difference!

Please note pre-event promotional benefits, agenda consultation, speaker-placement opportunities, and advance registrant-information deliveries are subject to the timing of the Partner's commitment and timely receipt of complete, approved materials. When a pre-event benefit can no longer reasonably be delivered because of a late commitment, IPWatchdog may substitute a reasonably comparable post-event promotional benefit.

Choose the Level of Platform Integration	Diamond	Platinum	Gold	Silver	Bronze
	\$25,000	\$20,000	\$15,000	\$10,000	\$5,000
Number of Speaker Slots¹	4	3	2	1	0
All-Access Conference Registrations (i.e., tickets in addition to Speakers)	4	3	2	1	1
Standard logo recognition on onsite signage and IPWatchdog.com all partners page ²	✓	✓	✓	✓	✓
Opportunity to purchase attendee tickets at the discounted price of \$1,495 ³	✓	✓	✓	✓	✓
Exhibitor Booth available at discounted Partner rate	✓	✓	✓	✓	✓
Give-away item in attendee bags	✓	✓	✓	✓	
Basic registrant & attendee information ⁴	✓	✓	✓	✓	
Access to Add-on Engagements (see next page)	✓	✓	✓	✓	
Enhanced Registrant & Attendee Intelligence ⁵	✓	✓	✓		
Featured partner designation on event landing page	✓	✓	✓		
Featured onsite signage identifying Partner by partnership level	✓	✓	✓		
12 Months of Complimentary Publishing on IPWatchdog ⁶	✓	✓	✓		
Additional invitations to Awards Ceremony, Hall of Fame Induction & Closing Reception	4	3	2		
Dedicated pre-event LinkedIn post highlighting partner's participation	✓	✓			
Dedicated during-event LinkedIn post highlighting partner's participation	✓	✓			
Dedicated post-event LinkedIn post highlighting partner's participation	✓	✓			
Early agenda-development consultation and speaker placement ⁷	✓	✓			
Exclusive branded breakout room and session introductions⁸	✓				
Featured partner spotlight in one promotional email, including logo, speakers, panels	✓				
One representative designated as IPWatchdog LIVE 2027 Co-Chair ⁹	✓				
One separately scheduled conversation for cross-platform distribution ¹⁰	✓				

ADD-ON ENGAGEMENTS

Silver, Gold, Platinum, and Diamond Partners may purchase available Add-on Engagements to supplement their core partnership package. **The Exhibitor Booth Add-on is also available to Bronze Partners.**

Add-ons do not include additional speaker slots, audience information or partnership-level recognition.

Signature Event Experiences

Lunch Partner (Max 2) — \$5,000

On Monday and Tuesday, IPWatchdog provides a buffet lunch followed by a keynote address. One exclusive Lunch Partnership is available for each day. A representative of the Lunch Partner may deliver up to 5 minutes of substantive, non-commercial remarks before the keynote, subject to advance approval. The Lunch Partner also receives exclusive signage at the buffet, and on each table in the main ballroom.

Cocktail Reception Partner (Max 1 per Reception) — \$5,000 plus the cost of cocktail napkins (if desired)

IPWatchdog hosts three open-bar cocktail receptions with hors d'oeuvres. Each reception is available to one exclusive Partner, who will be identified on the online and onsite agenda and receive exclusive signage at each bar.

Breakfast Partner (Max 2) — \$2,500

IPWatchdog provides a hot buffet breakfast on Monday and Tuesday. One exclusive Breakfast Partnership is available each day and includes recognition on the online and onsite agenda and exclusive signage at the buffet.

Conference-Wide Visibility

Coffee Partner (Max 1) — \$5,000 plus the cost of coffee cups

Coffee is available throughout the program. The Coffee Partner's logo will appear on 12-ounce disposable coffee cups used throughout the entire event, and on signage beside the coffee bar.

Registration Partner (Max 1) — \$5,000

The Registration Desk serves as the event's central information hub, beginning with the one-hour registration and welcome period. The Registration Partner receives recognition on the online and onsite agenda and exclusive signage at the Registration Desk throughout the event.

Wi-Fi Partner (Max 1) — \$5,000

The Wi-Fi Partner receives recognition on signage throughout the conference area and on the online and onsite agenda and may select an appropriate Wi-Fi password.

Lanyard Partner (Max 1) — \$2,500 plus the cost of lanyards

The Lanyard Partner's logo appears on the official conference lanyard distributed to all registered attendees and speakers, providing continuous visibility throughout the program, networking functions, and social events.

Networking Break Partner (Max 11) — \$2,500

Networking Break Partners receive exclusive signage at the food table during their break and recognition on the online and onsite agenda.

EXHIBITOR BOOTH ADD-ON — \$3,000

Available to Bronze, Silver, Gold, Platinum, and Diamond Partners, the Exhibitor Booth Add-on includes one 6-foot table, two chairs, basic Wi-Fi, and one additional All-Access Conference Registration. Booth locations are assigned on a first-come, first-served basis and are subject to availability.

EXHIBITOR BOOTH OPPORTUNITIES

Stand-Alone Exhibitor Booth — 6' Deep x 8' Wide — \$6,000

Exhibitor booths are located directly outside the main ballroom in one of the most heavily traveled areas of the conference. General sessions, breakfasts, lunches, and networking breaks are held in or immediately adjacent to this area, providing exhibitors with repeated opportunities to engage speakers and attendees throughout the program.

Each exhibitor booth includes one 6-foot table, two chairs, basic Wi-Fi, two All-Access Conference Registrations, and basic registrant information. Exhibitors may purchase up to three additional registrations at the discounted price of \$1,495 each. Booths are assigned on a first-come, first-served basis. Promotional materials and give-away items may be distributed from the exhibitor space but may not be placed in attendee bags.

Current Platform Partners may add an Exhibitor Booth to their partnership package for \$3,000, subject to availability.

¹ Speakers are subject to approval and must have sufficient expertise and experience to engage in an unscripted conversation and be able to answer questions presented by a moderator, other panelists, and the audience. One speaker on two different panels counts as two speaker slots. Speakers must be confirmed at least four weeks in advance, otherwise speaker slot converts to an All-Access Conference Ticket. All programming, speaker placement and panel participation subject to IPWatchdog editorial discretion and program requirements.

² Higher level Partners will have their logos more prominently displayed. However, all partners will have their logo displayed if timely provided.

³ Subject to availability and based on program capacity. Additional tickets may be used internally within your organization or shared with customers/colleagues from other organizations.

⁴ Basic registrant information provided includes name, company/organization, title, state, country and LinkedIn profile if we have it.

⁵ Enhanced Profile includes refined, specific information provided by registrant/attendee. Illustrative example available upon request.

⁶ Includes unlimited publication of qualifying articles on IPWatchdog.com for 12 months following the sponsored program, subject to editorial guidelines.

⁷ Diamond and Platinum Partners that commit before the initial agenda is released receive the greatest opportunity to provide substantive input regarding potential topics, appropriate speaker placement, and panel timing. Once the agenda has been published, panel creation and speaker placement are based on editorial fit, program requirements, remaining availability, and the timing of the commitment.

⁸ Exclusive breakout-room branding includes naming rights, co-branded backdrop, and the opportunity to provide brief panel introductions for breakout sessions held in the branded breakout room. Session introductions must be brief, non-commercial, and pre-approved by IPWatchdog.

⁹ An honorary recognition not requiring any responsibilities. Agenda input is welcomed, but IPWatchdog retains editorial and agenda control.

¹⁰ Conversation scheduled and produced by IPWatchdog. Distributed through *IPWatchdog Unleashed*, IPWatchdog.com, and IPWatchdog YouTube channel.

2027 Organizations In-Person Program Partnerships

For nearly three decades, IPWatchdog has served the IP community as a leading editorial, educational, and media platform, providing partners with access to an engaged audience that extends well beyond conference attendance.

Launched in 2018, the IPWatchdog in-person series is a collection of high-level, interactive programs presented before a highly concentrated audience of senior IP decision-makers. Attendees include chief IP counsel, chief patent counsel, deputy and associate general counsel, senior in-house attorneys, law firm partners, current and former government officials and judges, licensing executives, and innovation leaders who participate in candid, highly interactive discussions in an intentionally limited-attendance environment designed to maximize candid audience engagement and meaningful interaction while maintaining the editorial quality of every program.

For participating organizations, the conversation and the visibility continue long after attendees return home.

For organizations, IPWatchdog's in-person programs create concentrated opportunities to demonstrate expertise, strengthen relationships with senior IP decision-makers, engage members, stakeholders, and industry leaders in substantive discussion, and extend the visibility of the organization and its experts through recorded and distributed program content.

Choose the Level of Platform Integration

	Diamond	Platinum	Gold	Silver	Bronze
	\$15,000	\$12,000	\$9,000	\$6,000	\$3,000
Number of Speaker Slots¹	4	3	2	1	0
All-Access Conference Registrations (i.e., tickets in addition to Speakers)	4	3	2	1	1
Standard logo recognition in onsite signage	✓	✓	✓	✓	✓
Opportunity to purchase attendee tickets at the discounted price of \$495 ²	✓	✓	✓	✓	✓
Access to Add-on Engagements (see next page)	✓	✓	✓	✓	
Basic registrant & attendee information	✓	✓	✓	✓	
Give-away item in attendee bags	✓	✓	✓	✓	
Recorded panels distributed post-event via IPWatchdog YouTube channel ³	✓	✓	✓	✓	
Enhanced Registrant & Attendee Intelligence ⁴	✓	✓	✓		
Featured partner designation on main event landing page	✓	✓	✓		
Featured onsite signage identifying partner by partnership level	✓	✓	✓		
Companion post-event editorial coverage on IPWatchdog.com	✓	✓	✓		
Dedicated pre-event LinkedIn post highlighting partner's participation	✓	✓	✓		
Dedicated during-event LinkedIn post highlighting partner's participation	✓	✓			
Dedicated post-event LinkedIn post highlighting partner's participation	✓	✓			
Early agenda-development consultation and speaker placement ⁵	✓	✓			
12 Months of Complimentary Publishing on IPWatchdog ⁶	✓				
Logo displayed in promotional emails	✓				
Professionally edited short-form video clips for social media distribution	✓				
Priority for panel topics and speaker placement ⁷	✓				
One representative designated as Co-Chair ⁸	✓				
One separately scheduled conversation for cross-platform distribution	✓				

Add-on Engagements

Silver, Gold, Platinum, and Diamond Partners may purchase one or more exclusive Add-on Engagements, subject to availability. Add-on Engagements supplement the purchaser's core partnership package. Add-on Engagements do not include additional speaker slots, conference registrations, audience information or partnership-level recognition.

Wi-Fi Partner (Max 1) — \$2,000

Free Wi-Fi is available to IPWatchdog registered attendees throughout IPWatchdog Studios. The Wi-Fi partner receives recognition on signage throughout our facility and can select a suitable Wi-Fi password.

Lunch Networking Partner (Max 2) — \$2,000 per lunch

We host two buffet lunches (sometimes three). There is no lunch program, allowing attendees to focus on good food from one of our favorite local restaurants, conversation and networking. Lunch Partner recognition includes prominent signage during lunch, identification as Lunch Partner on the Agenda, and identification as Lunch Partner during the panel immediately preceding the lunch. Host one lunch for \$2,000 or all the lunches for \$3,000.

Coffee Station Partner (Max 1) — \$2,000 plus the cost of coffee cups

We provide coffee all day throughout the program. Host our coffee station and your logo is featured on 12-ounce disposable coffee cups for our attendees to use throughout the entire event.

Cocktail Reception Partner (Max 2) — \$1,500/ reception plus cost of cocktail napkins (if desired)

We generally host two cocktail receptions that each run for two hours. We serve heavy hors d'oeuvres with an open bar. Cocktail Reception Partner recognition includes prominent signage during the reception, identification on the agenda and during closing remarks each day, and the option to provide approved branded cocktail napkins at the partner's expense. Host one cocktail reception for \$1,500 or both for \$2,500.

Lanyard Partner (Max 1) — \$1,500 plus the cost of lanyards

The Lanyard Partner's logo is featured on the official conference lanyard distributed to all registered attendees and speakers. This provides continuous visibility across the entire program, networking functions, and social events.

Networking Break Partner (Max 3) — \$1,500

Throughout the conference we have numerous Networking Breaks, each with snacks provided. Networking Break Partner recognition includes prominent signage during Networking Breaks, identification on the agenda, and identification as Networking Break Partner during the panel immediately preceding the Networking Break. Host one day for \$1,500 or all Networking Breaks throughout the entire event for \$2,500.

Breakfast Networking Partner (Max 2) — \$1,000

We generally host two continental breakfasts (sometimes three). There are no panels during breakfast, allowing attendees to focus on informal conversation and networking. Breakfast Partner recognition includes prominent signage during breakfast, and identification as Breakfast Partner on the agenda. Host one for \$1,000 or all the breakfasts for \$1,500.

¹ Speakers are subject to approval and must have sufficient expertise and experience to engage in contemporaneous, unscripted conversation and be able to answer questions presented by a moderator, other panelists, and the audience. One speaker on two different panels counts as two speaker slots. Speakers must be confirmed at least four weeks in advance, otherwise speaker slot converts to an All-Access Conference Registration. All programming, speaker placement and panel participation subject to IPWatchdog editorial discretion and program requirements.

² Subject to availability and based on program capacity.

³ Panel recording and distribution subject to IPWatchdog editorial discretion. Some panels—often those with in-house speakers—are designated as off-the-record and not recorded or distributed.

⁴ Enhanced Profile includes refined, specific information provided by registrant/attendee. Illustrative example available upon request.

⁵ Diamond and Platinum Partners that commit before the initial agenda is released receive the greatest opportunity to provide substantive input regarding potential topics, appropriate speaker placement, and panel timing. Once the agenda has been published, panel creation and speaker placement are based on editorial fit, program requirements, remaining availability, and the timing of the commitment.

⁶ Includes unlimited publication of qualifying articles on IPWatchdog.com for 12 months following the sponsored program, subject to editorial guidelines.

⁷ Priority guaranteed to Diamond Partners who sign on prior to first distribution of agenda. Best reasonable efforts thereafter.

⁸ An honorary recognition not requiring any responsibilities. Agenda input is welcomed, but IPWatchdog retains editorial and agenda control.



2027 IPWatchdog Advertising Rate Sheet

Extend your visibility to more than one million IP professionals, innovators, attorneys, executives, government officials, and industry leaders throughout the year. In addition to our conferences, webinars, and educational programs, IPWatchdog offers a variety of advertising and promotional opportunities that keep your organization in front of one of the world's largest and most influential intellectual property audiences. These opportunities work well as stand-alone marketing initiatives or as valuable additions to an existing partnership.

WEBSITE BANNER ADVERTISING:

Promotion	Includes
Varsity Banner \$2,500/month	• Placement: Premium sidebar placement on IPWatchdog Homepage & Article Pages • Size: 350 x 250 static banner* • Bonus: Company featured on IPWatchdog Partner Page
Junior Varsity Banner \$1,500/month	• Placement: Junior Varsity sidebar placement on IPWatchdog Homepage & Article Pages • Size: 350 x 150 static banner*
Intramural Banner \$750/month	• Placement: Intramural sidebar placement on IPWatchdog Homepage & Article Pages • Size: 350 x 75 static banner*

*Animated ads are available for an additional \$500 per month.

ADDITIONAL PROMOTIONAL OPPORTUNITIES

Promote your organization, news, career opportunities, and industry events directly to the IPWatchdog community through the website and our daily email newsletter.

Promotion	Price	Includes
JobOrtunities™	\$199/listing	• Posted for 60 days • Featured on IPWatchdog JobOrtunities™ Page • Promoted through the IPWatchdog daily newsletter
Press Release	\$199/release	• Permanently archived on IPWatchdog.com • Featured in the IPWatchdog daily newsletter • Continues to provide long-term visibility
Industry Event	\$129/event	• Featured on IPWatchdog Industry Events Calendar • Displayed on the IPWatchdog website • Promoted through the IPWatchdog daily newsletter

These opportunities can be purchased individually or combined with sponsorships, webinars, and other partner benefits to create a comprehensive, year-round marketing presence.

Organization IPWatchdog UNLEASHED

Cross-Platform Partnership Opportunities



IPWatchdog Unleashed is a multi-channel content franchise, distributed across the entire IPWatchdog platform—on IPWatchdog.com, in downloadable podcast form, in video form via YouTube, and on IPWatchdog LinkedIn channels.

Each week, **IPWatchdog Unleashed** explores the law, policy, politics, and business of patents, innovation, technology, artificial intelligence and creativity. Hosted by internationally renowned patent attorney and the founder of IPWatchdog, Gene Quinn, **IPWatchdog Unleashed** features timely analysis and candid conversations with leading industry professionals, thought leaders, and newsmakers.

Launched in June 2024, **IPWatchdog Unleashed** is among the top 25% of all podcasts across all genres. Some weekly episodes have reached into the top 10% across all genres for the week. In addition to our listeners, our YouTube channel significantly increases our cross-platform engagement. And the

weekly article about the podcast published on IPWatchdog.com continues to be the dominant channel, accounting for more than half of our cross-platform engagement.

Partnerships provide high-visibility brand association with IPWatchdog Unleashed across the entire IPWatchdog platform. Sponsorship is separate from the editorial selection of guests and topics. Guests are selected independently by IPWatchdog based on the substance of the conversation, the individual's experience and expertise, and the interests of our audience.

Partnerships:

Quarterly Exclusive Partner - \$15,000

Three-month minimum commitment, billed quarterly in advance

Annual Exclusive Partner - \$50,000

Billed quarterly in advance; includes 2 complimentary months

- Sole visible commercial sponsorship of *IPWatchdog Unleashed*.
- Host-read acknowledgment on every new audio episode.
- Recognition across the complete podcast back catalog during the term.
- Sole sponsor recognition on every new YouTube episode.
- Sponsor banner recognition with link on every *IPWatchdog Unleashed* article, including the archive.
- Recognition in newsletters promoting *IPWatchdog Unleashed* content.
- Monthly cross-platform reporting.
- "Presented by" designation.

Monthly Non-Exclusive Partner - \$3,000

Billed monthly in advance

Annual Non-Exclusive Partner - \$30,000

Billed quarterly in advance; includes 2 complimentary months

- Host-read acknowledgment on every new audio episode.
- Recognition across the complete podcast back catalog during the term.
- Sponsor recognition on every new YouTube episode.
- Sponsor banner recognition with link on every new *IPWatchdog Unleashed* article.
- Recognition in newsletters promoting *IPWatchdog Unleashed* content.
- Monthly cross-platform reporting.

Annual commitments must be paid either in full or quarterly in advance and require a 12-month agreement.

Cross-Platform Performance:

Below are the top 20 episodes of *IPWatchdog Unleashed* based on cross-platform engagement.

Episode	Combined	Article ⁱ	YouTube ⁱⁱ	Podcast ⁱⁱⁱ
1. <i>Patents and the Future of the PTO in Trump's Second Term</i>	8,358	5,295	1,082	1,981
2. <i>Patent System in Crisis: Backlogs & Examiner Layoffs</i>	8,116	7,242	NA	874
3. <i>What the New USPTO Memo on 101 Means for Eligibility</i>	5,423	4,655	NA	768
4. <i>Patents vs. Trade Secrets: Do You Need a Patent?</i>	4,276	3,306	430	540
5. <i>Patent Policy in the Trump Era: What's News for the USPTO</i>	4,206	3,102	480	624
6. <i>The Judge Newman Story in Her Own Words</i>	3,624	1,686	1,442	496
7. <i>Patent Monetization: Assessing Tomorrow's Prospects</i>	3,163	2,368	377	418
8. <i>Bad Patents, Thwarted Patent Reform, and a Failure to Adapt</i>	2,969	2,024	492	453
9. <i>Settled Expectations: When is a Patent Safe?</i>	2,872	2,353	NA	519
10. <i>\$80 Trillion & Growing: Why IP Matters More Than Ever</i>	2,787	2,204	NA	583
11. <i>A Big Win for Small Business Patent Owners</i>	2,718	1,896	391	431
12. <i>The Slow Death of AIA Trials</i>	2,690	1,928	358	404
13. <i>Fixing the PTAB: 10 Things the USPTO Can Do</i>	2,650	1,610	575	465
14. <i>PTAB Turbulence: A Good Time to Be a Patent Owner</i>	2,518	1,718	373	528
15. <i>Patent Blame Game: Are 70% of Patents Really Defective?</i>	2,426	1,983	NA	443
16. <i>Quantum Computers and the Evolution of AI</i>	2,375	1,644	264	467
17. <i>Patent Reset: 2025's Pivotal Moments</i>	2,269	1,690	159	420
18. <i>False USPTO Narratives</i>	2,031	1,586	NA	445
19. <i>IP as a Force for Good: A Conversation with Daren Tang</i>	2,102	1,443	271	388
20. <i>Intangible Economy: Realizing Wealth from Innovation & IP</i>	2,081	1,366	335	380

ⁱ Views of article published on IPWatchdog.com summarizing conversation.

ⁱⁱ Published to IPWatchdog YouTube channel.

ⁱⁱⁱ Downloads across all major podcast platforms.

Expand the Reach of Your Intellectual Property Podcast Through IPWatchdog

Producing a high-quality intellectual property podcast requires a significant investment of time and resources. Rather than limiting each episode to your existing audience, IPWatchdog can help extend its reach to one of the largest and most engaged intellectual property communities in the world.

You've already invested in creating great content. Let us help you maximize the return on that investment by exposing it to one of the largest and most influential IP audiences in the world.

If your organization produces an established IP-focused podcast, partner with IPWatchdog to publish each episode alongside an original companion article. Together, the article and podcast deliver written and audio thought leadership to one of the world's largest and most engaged intellectual property audiences.

Each podcast episode is accompanied by an original article introducing the topic, highlighting key insights from the discussion, and providing additional context for readers. Publishing both written and audio content increases discoverability while extending the reach and longevity of each episode.

Your Podcast Will Receive

- A dedicated, branded podcast landing page on IPWatchdog.com featuring your episodes and links to your preferred podcast platforms.
- Publication of each companion article on the IPWatchdog homepage alongside our regular editorial content.
- Promotion across IPWatchdog's LinkedIn channels, including the IPWatchdog LinkedIn Page and posts from Gene Quinn, Renée Quinn, and additional members of the IPWatchdog team.
- Inclusion in the IPWatchdog Daily Email Newsletter.
- Recognition as an IPWatchdog Partner.

Submission Requirements

Each podcast submission must:

- Publish on a regular schedule (minimum once per month)
- Be accompanied by an original stand-alone article
- Expand upon the discussion in the podcast rather than simply serving as a transcript
- Focus on substantive intellectual property topics
- Avoid purely promotional content such as product demonstrations or product announcements

IPWatchdog publishes substantive educational content. Accordingly, podcasts centered primarily on product demonstrations, product announcements, or other promotional material are not eligible.

Investment

- **\$500 per episode**
- Episodes may be purchased individually or on a quarterly basis.
- Payment is required prior to publication.

Organization Publishing on IPWatchdog

Thought Leadership. Never Behind a Paywall!

Why Organizations Publish with IPWatchdog?

For more than 25 years, IPWatchdog.com has been a leading destination for intellectual property news, analysis, and thought leadership. Since launching in 1999, we have built extraordinary visibility and credibility throughout the IP community. Our articles are frequently indexed by major search engines, including Google, within hours of publication. Because our articles are never placed behind a paywall, contributors benefit from broad and lasting exposure to the audiences they most want to reach.

Every article published on IPWatchdog.com benefits from built-in amplification through:

- Indexing on major search platforms
- Promotion on LinkedIn and our team's professional networks
- Inclusion in the IPWatchdog Daily Email Newsletter

With nearly 1.1 million unique visitors in 2024 alone, IPWatchdog.com is where industry leaders come to stay informed—and where contributors are seen. Publishing with IPWatchdog allows organizations to build authority, enhance credibility, and reach an influential intellectual property audience.

Article Submissions

We publish high-quality articles from subject matter experts in all areas of intellectual property. To maintain the quality and credibility of our content, all submissions are reviewed by our Editor-in-Chief and must meet our editorial guidelines:

- Articles must be **non-commercial** and **professionally relevant**. We welcome thought leadership, not “advertorials.”
- Topics should be relevant to our readership, which includes private practice attorneys, in-house counsel, judges, policymakers, government officials, and other key IP stakeholders.
- Topic proposals are encouraged before drafting to ensure alignment with our readership and avoid duplication with recently published articles or other submissions already in development.
- The viewpoints expressed remain entirely those of the author. Agreement with IPWatchdog's editorial team is not required; relevance and value to our audience are what matter.

Publishing Opportunities on IPWatchdog

Because our content remains free to readers, IPWatchdog is supported through sponsorships, programs, and advertising. Accordingly, there are three ways to publish on IPWatchdog.

Editorial Contributors

Priority editorial publishing is available to:

- **Industry Thought Leaders**, including current and former judges and government officials
- **In-house Counsel** participating in IPWatchdog programs and events

IPWatchdog Premier Partner Publishing Benefits

Organizations investing **\$15,000 or more annually in qualifying sponsorships receive 12 months of complimentary Thought Leadership Publishing Access**, beginning immediately following their sponsored program.

During this 12-month period, Premier Partners may submit an unlimited number of sponsored articles for publication, subject to IPWatchdog's editorial review and publishing standards.

Sponsored Content

Organizations and professionals who are not otherwise eligible to publish may purchase Sponsored Content opportunities.

Sponsored Content is clearly identified but receives the same promotional support and distribution as other published articles, including:

- Placement on the IPWatchdog.com home page
- Inclusion in the IPWatchdog Daily Email Newsletter
- Distribution across IPWatchdog's LinkedIn channels, including the IPWatchdog LinkedIn Page and posts from Gene Quinn, Renée Quinn, and additional members of the IPWatchdog team.

Sponsored Content Rates

Whether you publish occasionally or throughout the year, IPWatchdog offers flexible publishing options designed to fit your marketing and thought leadership strategy.

Individual Sponsored Article

\$800 per accepted article.

Ideal for organizations wishing to publish occasionally.

Multi-Article Package

\$3,500

Up to five accepted articles within 12 months.

Designed for organizations planning several thought leadership articles during the year.

Annual Publishing Pass

\$4,200

Unlimited article submissions for 12 months, subject to editorial review and approval.

How to Submit Sponsored Content

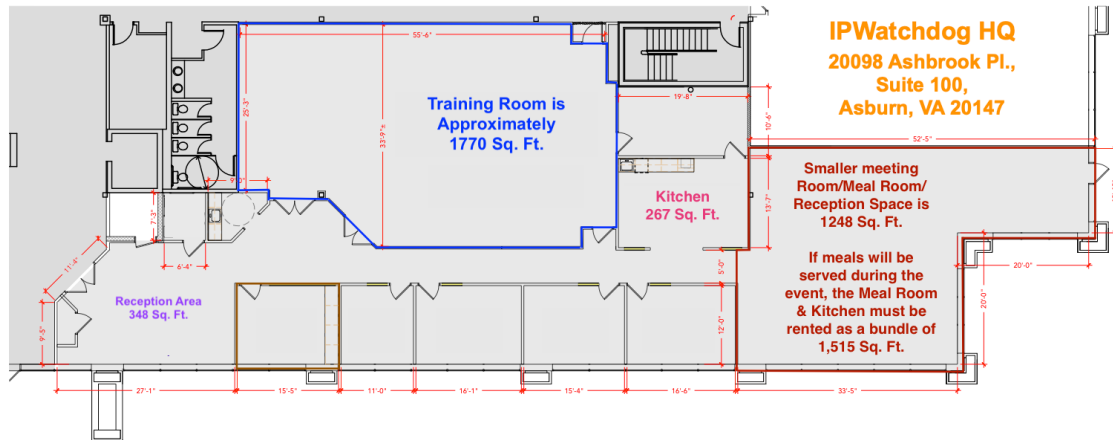
Submit Sponsored Content proposals to publish@ipwatchdog.com and include:

- Article title
- A short description or bullet points outlining the topic
- Anticipated author or authors
- A note indicating whether the article has already been drafted

Please Note: Purchasing Sponsored Content or holding an Annual Publishing Pass does not guarantee publication of any individual article. All submissions must be original, satisfy IPWatchdog's editorial standards, and be relevant to our audience. Articles previously published elsewhere will not be accepted.

IPWatchdog Studios Rental Information

Choose the Space That Fits Your Event



Floor Plan

Total Rentable Sq. Ft. - 3,633

Whether you're hosting a client presentation, CLE program, board meeting, training session, networking event, or educational seminar, IPWatchdog Studios offers flexible meeting space designed to accommodate events of all sizes.

Conveniently located in Ashburn, Virginia, IPWatchdog Studios provides a professional venue for meetings, training sessions, CLE programs, seminars, client presentations, networking events, and educational programs. Flexible room configurations, integrated technology, ample parking, and optional access to a private conference room make the space ideal for organizations seeking a polished, turnkey meeting environment.

Availability & Pricing

IPWatchdog Studios is available to rent Monday through Friday from 8 AM to 6 PM, with access to the space as early as 7:30 AM for setup.

The space is available from \$0.05 - \$0.07 per square foot, per hour with a minimum rental of 2-4 hours depending upon space needed and if catered meals will be served.

Rental Information

- 50% deposit required to reserve your date
- Deposits become non-refundable within four weeks of the event
- Wi-Fi included
- Renters are responsible for cleanup and removal of all materials
- Microphones, cameras and additional technology available for an additional fee

1,248 Square Foot Meeting Room:

Accommodates up to 100 guests, depending upon the configuration. Examples include:

- Classroom Style - Up to 52
- Banquet Style (Large 8-foot tables) – up to 56 (8 per table) or 70 (10 per table)
- Auditorium Style – Up to 100 people
- Large Hollow Square or Giant Conference Table – Approximately 24 people

1,770 Square Foot Training Room:

Accommodates up to 165 people, depending upon the configuration. Examples include:

- Classroom Style - Up to 82
- Auditorium Style – Up to 165 people
- Large Hollow Square or Giant Conference Table – Approximately 36 people

Rental Packages Available:

	Meeting Space Only	Meeting Space with Catered Meals
Minimum Rental	2 Hours	4 Hours
Wi-Fi	✓	✓
Reception Area	✓	✓
Kitchen		✓
Meal Room		✓
Serving Equipment		✓

Meeting Space Only

Smaller Meeting Room Only + Reception Area - 1,596 Sq. Ft.

- \$80.00 per hour – Minimum of 2 hours
- 2-4 hours with no meals being served.

Training Room Only + Reception Area - 2,118 Sq. Ft

- \$106.00 per hour – Minimum of 2 hours
- 2-4 hours with no meals being served.

Meeting Space with Catered Meals

Smaller Meeting Space/Kitchen Combo + Reception Area – 1,863 Sq. Ft.

- \$130.00 per hour - Minimum of 4 hours.
- For smaller meetings with drinks/catered meals served in same room.

Training Room/Meal Room/Kitchen Combo + Reception Area - 3,633 Sq. Ft.

- \$254.00 per hour – Minimum of 4 hours.
- 4 or more hours over 1 or more days with drinks/catered meals served in the meal room.

Catering

Rental includes use of the kitchen, serving dishes, platters, baskets, coffee urns, food signage, and related serving equipment.

Renters are responsible for securing their own caterer and providing all food, beverages, disposable serving items, and cleanup containers.



IPWatchdog

Marketing Contact

Want to learn more?
Contact Renée



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